

# HECKLER & KOCH, INC.

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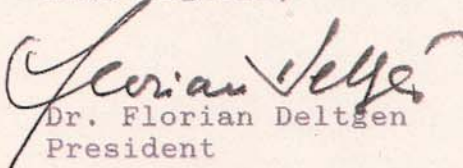
Mr. Wayne A. Bosowicz  
Foggy Mountain Guide Service  
R.F.D. #2, Box 103  
Dover-Foxcroft, ME 04426

Dear Wayne:

At least in the eyes of my two boys I am a hero now. And maybe they are not entirely off the track. That fourth day of my bear hunt with you sure was a climax. I spent three hours on the ground behind that rock with my eyes fixed on the bait and my gun pointed firmly in the same direction. I will never forget the moment when I heard that soft 'tab, tab, tab' behind my back and when I turned around and saw the bear only five yards away from me. He had sneaked up the slope from behind. Boy, that aftershave of yours sure works!

Thanks for the professional work and the good company. I know that Ross Seyfred and Mr. Harold Nestroy, the West German Ambassador to Costa Rica, also enjoyed the trip thoroughly. In particular I wish to thank you for taking the trouble of driving back out into the forest at 10.00 p.m. to pick up the bear I shot. This kind of attitude shows that you must love what you are doing. And that's probably why you're so good at it.

Kind regards,

  
Dr. Florian Deltgen  
President

FD:vsm